

Scanbacks (SB)

Scanbacks are a funding type offered by suppliers on individual articles during the validity period of promotions (Start Date to End Date). The Scanback amount is calculated based on the number of units sold multiplied by the deal offered. This is calculated from when the product is scanned at the checkouts (or online checkout). This will only apply for the same time period as the promotional retail is active.

Formula: **Scanback = Units Sold × Deal Amount**

Example:

For instance, if a company specifies that for Week X on an Offer, the articles associated with offer will have a scan back of \$0.51, then for each unit sold at each store, the calculation would be \$0.51 multiplied by the units sold.

STORE	UNITS SOLD X DEAL AMOUNT (\$)	TOTALS
ST MARTINS	27 x \$0.51	13.77
WIGRAM	6 x \$0.51	3.06
CENTRE CITY	11 x \$0.51	5.61
TOTALS	44 x \$0.51	22.44

Additionally, a handling fee is applied for each unit moved during the promotional period. This handling fee is a fixed deal amount (\$0.02 HF) and is added to the total before GST.

STORE	UNITS SOLD X HANDLING FEE (\$)	TOTALS
ST MARTINS	27 x \$0.02	\$0.54
WIGRAM	6 x \$0.02	\$0.12
CENTRE CITY	11 x \$0.02	\$0.22
TOTALS	44 x \$0.02	\$0.88

These details and calculations are reflected on the invoice and in the SOST Excel Supporting documents sent to suppliers the following week. The invoice totals are summarized at the bottom of each invoice as:

NETT: Sum of all calculations

HANDLING FEE: Sum of all handling fees

G.S.T: Difference between TOTAL and (NETT + HANDLING FEE)

TOTAL: (NETT + HANDLING FEE) multiplied by 1.15

For the example above this would show as:

NETT = \$22.44

HANDLING FEE = \$0.88

G.S.T = \$3.498

TOTAL = \$26.818

Invoice Example:

(Each "Line" represents an article withing a promotion with an active Scanback on it)

ORIGINAL

Foodstuffs

South Island

TAX INVOICE

Scanback Claim

Reference	Description	Quantity	Promotion Type	Amount
New World				
	Promotion 00000001 Offer 00000000			
	WILLIAMS BLENDED BUTTER BLOCK 250G			
	00000001 WILLIAMS BLENDED BUTTER BLOCK 250G AT 0.16 PER	10	ZNWCD1	1.60
	CLASS			0.20
	00000001 WILLIAMS BLENDED BUTTER BLOCK 250G AT 0.16 PER			
	Total Promotion 00000001 including Handling Fee			1.80
Promotion 00000001 Offer 00000000				
WILLIAMS BLENDED BUTTER BLOCK 250G				
	00000001 WILLIAMS BLENDED BUTTER BLOCK 250G AT 0.41 PER	785	ZNWCD1	321.85
	CLASS			15.70
	00000001 WILLIAMS BLENDED BUTTER BLOCK 250G AT 0.41 PER			
	00000001 WILLIAMS BLENDED BUTTER BLOCK 250G AT 0.41 PER	862	ZNWCD1	353.42
	CLASS			17.24
	00000001 WILLIAMS BLENDED BUTTER BLOCK 250G AT 0.41 PER			
	00000001 WILLIAMS BLENDED BUTTER BLOCK 250G AT 0.41 PER	271	ZNWCD1	111.11
	CLASS			5.42
	00000001 WILLIAMS BLENDED BUTTER BLOCK 250G AT 0.41 PER			
	00000001 WILLIAMS BLENDED BUTTER BLOCK 250G AT 0.41 PER	1,214	ZNWCD1	497.74
	CLASS			24.28
	00000001 WILLIAMS BLENDED BUTTER BLOCK 250G AT 0.41 PER			
	Total Promotion 00000001 including Handling Fee			1,346.76
	Total New World including Handling Fee			1,348.56

	NETT	\$1,285.72
	HANDLING FEE	\$62.84
	G.S.T	\$202.28
	TOTAL	\$1,550.84

Please do not pay this amount as it will be deducted from your Vendor/Supplier account number 100190. Any queries please contact us.

Scanback Claim.cfp6

(Invoices can be charged outside of the Promotional Period)